





CEPA for NBSAPs 3 points to remember

CEC CEPA Experts

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The NBSAP Convent Biologic Communication Strategy

- Importance of Communication, Education and Public Awareness
- Steps in developing Communication strategy about issues in NBSAPs and national reports
 - Set your goal; Assess your resources; Identify target groups; Identify partners; Choose the medium; Identify the result; & monitor the performance.
- Implementation of Communication strategies
 - Pre testing the strategy; choosing the messenger; considering the language of communication.
- Publicity materials that can garner support for NBSAP implementation form the private sector, NGOs, etc
- Fundraising strategies for the implementation of the communication strategy







CFC 1. Know your audience

General Public is different from decision makers in government or business

Define your objectives: knowledge – attitudes – behavior

Develop your communication in dialogue with your audience – understand their barriers and motivations to change

Realize that people take decisions based on emotion rather than on rational decisions

Behavior change is based on personal experiences and social groups



Each audience is different in getting their attention, interest, desire, action







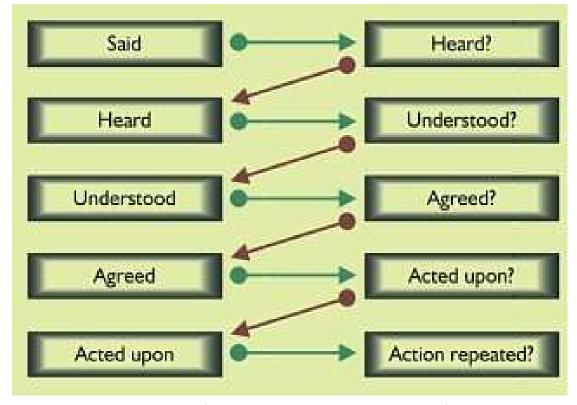
Like the video "Love not Loss" suggests, showcase success, what we have not what we've lost

What one thing must they remember about you and your issue?

Have a clear, specific call to action: "Can you help me plant some trees?"

Use messages that are memorable, keep them short, simple and snappy. stick

Create word of mouth – give people the tools to pass the message on



It is an assumption that information alone leads to change of behaviior





TC 3. Be strategic

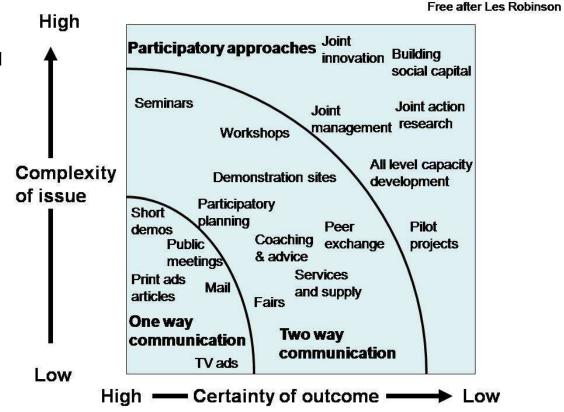
Set an example for others to follow and let others tell the story

Always integrate communication right from the start of your projects

Be creative – explore different channels that suit your objective and audience best

Hire the right external expertise, find relevant people to partner with

Always (pre)test and evaluate



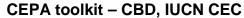
The choice of communication means depends on audience, objectives, messages and context





CEPA Resources





http://www.cbd.int/cepa/toolkit/2008/cepa/index.htm

Guide to Participatory Action Planning - Ramsar, IUCN CEC http://www.ramsar.org/pdf/outreach actionplanning guide.pdf#9

Branding Biodiversity, Futerra

http://www.futerra.co.uk/downloads/Branding Biodiversity.pdf

Sell the Sizzle, the new climate message, Futerra http://www.futerra.co.uk/downloads/Sellthesizzle.pdf

IUCN Commission on Education and Communication http://www.iucn.org/cec/

CEPA Specialty Group, IUCN CEC (with links to the CEPA Toolkit in English, French and Spanish)

http://www.iucn.org/about/union/commissions/cec/cec specialty gr oups/cec cepa specialty group/

You learn something new every day (blog on learning and facilitation) http://welearnsomething.blogspot.com/

The Art of Positive Change (blog on CEPA and behaviour change) http://cepatoolkit.blogspot.com/

'Love. Not Loss.' - video

http://www.youtube.com/watch?v=BvIdwOEzreM







Convention on **Biological Diversity**